



NOTICE TO OFFEROR

Questions & Answers

RFP # 25-S1055

Competitive Solicitation by Region 14 Education Service Center

for

Enhanced Primary Care and Related Services

See Question & Answer Acknowledgement included on the last page. Offerors should include this acknowledgement as part of their response to this Enhanced Primary Care and Related Services RFP.

The Answers to Questions received are issued as follows:

1. Is there an opportunity to submit as a sub-contractor? We are a nationwide healthcare staffing firm specializing in Lab/Medical/Dental placement (Women-owned/HubZone)

Answer: See Addendum #1, Scope. Region 14 ESC is seeking a comprehensive offering.

2. Nobli is a smart light that analyzes activities of daily living to identify potential risks as well as get help for any person that is on the ground. A stylish design means the light fits into the home without looking like a medical product. Nobli is also completely contact free and effortless once installed.

Our light can drastically improve the efficiency and outcomes for individuals, especially older adults and those with disabilities.

We are open to bidding as a part of another proposal or we are happy to provide our technology and service separately. Which would you recommend?

Answer: Please reference Addendum #1, Scope, to determine if this solicitation meets your application. A current list of solicitations is available at [Solicitations | OMNIA Partners](#) The list is updated as solicitations are released.

3. Is this opportunity in Texas?

Answer: It is the intention of Region 14 ESC to establish a contract for Enhanced Primary Care and Related Services for use by Region 14 ESC and other public agencies across the country.

4. Please, I would like to know if I can bid to provide lab services only?

Thank you

Answer: See #1

5. Please if someone is a licensed laboratory professional and wants to BID to provide laboratory services, but also has access to licensed pharmacist who can provide pharmacy services, can I bid for the pharmacy opportunities as well, or only for what I am licensed to do as a professional?

Thank you, kindly

Answer: See #1; all Offerors must abide by federal, state and local licensing laws.

6. Hi Please if I offer laboratory services in the state of TX as a licensed laboratory professional, but I do not reside in TX, would I be eligible to apply?

Thank you kindly

Answer: All responses are encouraged and all Offerors must abide by federal, state and local licensing laws.

7. Hi, Please, I would like to know if anesthesia services are included and required in this request.

Thank you, kindly

Answer: See #1

8. Are the current facilities leased or owned? If so, how many sites exist, and when were they constructed

Answer: There is no existing facility at this time. Public agencies across the country may utilize the resulting contract and may have differing needs. Please reference Addendum #1, Scope, Expected program offerings - "Establishment and operation of a health center/clinic that is on or near the agency's work site".

9. What is the total square footage and the number of exam rooms available?

Answer: See #8

10. When were the facilities last remodeled, and what is the current square footage lease cost?

Answer: See #8

11. How is the space allocated for support staff and administration?

Answer: See #8

12. Are there on-site procedure rooms equipped with sterilization and processing equipment and storage?

Answer: See #8

13. What supplies are currently available, and can contractor agencies use our suppliers?

Answer: See #8

14. Are there on-site sleep centers, and are they equipped with next-generation innovations?

Answer: See #8

15. Are spaces for prosthetic and durable medical equipment present and equipped?

RFP #25-S1055 Enhanced Primary Care and Related Services

Answer: See #8

16. Is the infrastructure in place, including uninterruptable electricity, phone systems, high-speed internet, HVAC in good repair, and other energy management systems (EMS)?

17. **Answer: See #8**

18. Contractor agencies have a solution that updates/innovates legacy exam room configurations. How are the current exam rooms configured and equipped?

Answer: See #8

19. Is the current equipment desired, or is retooling an option? If equipment is present, is it leased or owned?

Answer: See #8

20. Are the mental health rooms designed to take advantage of next-generation treatment modalities with heightened focus on comfort and relaxation for the patient population?

Answer: See #8

21. Are the requested services such as pharmacy, physical therapy, lab testing, imaging (X-ray/CT/MRI/US), and cardiology testing available on-site, and if not, do contractor agencies have the ability to utilize our assets in these service areas?

Answer: See #8

22. Are radiology reading rooms available on-site, or can contractor agencies utilize our service remotely?

Electronic Medical Records (EMR) and IT Support:

Answer: See #8

23. What EMR system is currently being utilized, and if so, can contractor agency retrofit our elite services that aid patients and providers with enhanced abilities that seamlessly integrate AI, healthcare services (in-clinic and in-home), and data?

Answer: See #8

24. Is IT support and infrastructure sufficient and available?

Answer: See #8

25. Is the offer authorized to employ its AI and other innovative next-generation operational solutions? Answer: Offerors may submit their complete offering, fed/state/local laws must be followed

Answer: See #8

26. Does the contracting agency sign the leases, considering the short contract duration of 3 years and the termination clause? Participating Public Agencies individually work with awarded suppliers. Contractor may enter into local agreements (insert local agreement reference, term and renewal section)

Answer: See #8

27. What is the expected time horizon for delivering healthcare services if construction or remodeling is desired or needed? Refer to above. There is not a specific building, etc.
Answer: See #8
28. What are the implications (financial workout/solution) if funding is not allocated by city, county, state, or federal funds and the contractor agency has outstanding project-related obligations (refer to page 7)?
Answer: Participating Public Agencies work with Supplier individually; if Offerors have contract exceptions they should submit as part of their response (see Deviation Form)
29. How should the termination clause on page 8 be factored into the closeout costing requirement/demands?
Answer: Offeror should take these issues into consideration when responding. If Offerors have contract exceptions they should submit as part of their response (see 4. Deviations and Exceptions, page 5)
30. The marketplace is volatile, yielding significant administrative cost shifts, including compliance, advertising requirements, attending professional development and trade events, and sharing mandates as documented within this solicitation.
Answer: Offerors should take these issues into consideration when responding.
31. How will regulations such as HIPAA, OSHA, JCAHO, record-keeping, and auditing requirements impact the contract, especially when additional cost is required?
Answer: Offerors should take any federal/state/local regulatory requirements into consideration when responding.
32. Are there considerations for clean air and water pollution acts?
Answer: See #31
33. Can the existing pharmacy items be expanded to include all medications and full pharmacy servicing, or does this need to be contracted out?
Answer: Offerors are encouraged to respond with their best and full offering
34. Is there authorization and compensation for 24/7 on-call psychiatric staffing solutions?
Answer: See #33
35. How should performance guarantees be structured, and is an upside bonus provided to balance the risks (carrot and stick approach)?
Answer: Guarantees provided by the Offeror are up to their discretion
36. The 3% administrative fee can significantly impact profitability, considering that if the fee is employed as interpreted, it could account for 20% of the likely profitability margin.
Answer: see #29
37. Are environmental protections aligned with industry regulatory requirements for MR imaging, explicitly concerning the four MR safety zones? Assuming the contractor agency's compliance systems are acceptable throughout the nation and U.S. territories, particularly in Zone IV, which

includes the area surrounding the magnet designed to contain the strong magnetic field, is the contractor agency expected to implement similar performance measures?

Answer: see #31

38. Can you provide areas of desired improved insights into the safety standards for MR-safe monitoring and transportation equipment?

Answer: See #37

39. Are there any unusual requirements for cryogen systems in MR machines, including plumbing considerations?

Answer: There is no current facility; Offerors should take any federal/state/local regulatory requirements into consideration when responding.

40. When constructing MR imaging rooms, are there any unique qualifications should contractors possess to ensure adherence to MR safety protocols and standards during the building process?

Answer: See #39

41. Are there any regional or statewide essential environmental requirements for constructing and maintaining CT and X-ray rooms, particularly regarding lead lining and compliance with radiation safety standards established by the state Nuclear Regulatory Agency (or federal regulations when no state agency is applicable)?

Answer: See #39

42. Are there any specific space limit requirements that must be considered when designing facilities for CT imaging to ensure optimal functionality and ease of use?

Answer: See #39

43. Are there any notable environmental considerations or specific construction requirements associated with ultrasound imaging that exceed industry norms?

Answer: See #39

44. Are there any unique standards or requirements that must be employed during implementing an efficient and highly functional Picture Archiving and Communication System (PACS) that can integrate seamlessly with other PACS systems and various Electronic Health Records (EHRs), as recognized nationally?

Answer: See #39

45. Are there any unique regulatory or expansive strategies that must be employed while designing space-efficient reading rooms while facilitating the effective distribution of images and studies to and from radiologists nationwide? How can these plans align with an established and integratable PACS system, considering that a significant portion of imaging management and interpretation may occur remotely?

Answer: See #39

46. Are there any specialized directives or unique qualifications and training that should be considered when hiring ancillary radiology support staff (Radiology Technologists, Radiology Assistants) to ensure they are cross-trained in multiple imaging modalities?

Answer: There is no current facility; Participating Public Agencies will have individual requirements provided at the time of service

47. Are there any recently revised or procedural requirements employed to enhance clarity, focus, and professionalism while addressing specific imaging concerns relevant to the Request for Proposal (RFP) that the contractor agency should be advised of?

Answer: See #46

RECEIPT OF QUESTION & ANSWER ACKNOWLEDGEMENT

Offeror shall acknowledge this Question & Answer document by signing below and include in their proposal response.

Company Name _____

Contact Person _____

Signature _____

Date _____