

Digital Transformations, Internet of Things (IoT), WiFi, 5G, Small Cell or Converged Networks are phrases being used in the "SMART" conversation. But what do these mean?

These advancements in technology are enabling new smart solutions that are transforming transportation, communication, public safety, schools and other critical aspects of your community.

- 4G is evolving to 5G
- Small cell deployments are being integrated into the urban landscape
- Cities are creating smart spaces with wireless infrastructure, sensors, video and artificial intelligence
- IoT applications are creating terabytes of data that agencies need to capture and use to create value for their city

WHAT DOES THIS MEAN FOR MY AGENCY?

To remain relevant, agencies will need to implement a digital infrastructure. A strong technology and electrical backbone is key to establishing any level of smart.

Graybar knows smart spaces and can help you lay the foundation to enhance overall performance, while reducing resource consumption, waste and costs. Let us help with your wireless infrastructure, integrated building systems, intelligent lighting, smart security, AV solutions and more.



GRAYBAR - OMNIA Partners, Public Sector Program*

About Contract #EV2370

Lead Agency: City of Kansas City, MO 5 year initial term, February 1, 2018 - January 31, 2023 Option to renew for (3) additional (2) year periods

Includes:

- **Electrical & Lighting**
- Data/Communications, Networking & Wireless
- Security & Notification
- Related MRO Supplies
- Related Services & Solutions

Graybar is the awarded supplier of these materials and solutions through OMNIA Partners, Public Sector, the nation's largest and most experienced cooperative purchasing organization dedicated to public sector procurement.

About Graybar

Graybar, a Fortune 500 corporation and one of the largest employee-owned companies in North America, is a leader in the distribution of high quality electrical, communications and data networking products, and specializes in related supply chain management and logistics services. Through its network of 289 North American distribution facilities, it stocks and sells products from thousands of manufacturers, helping its customers power, network and secure their facilities with speed, intelligence and efficiency.

*U.S. Communities is now a subsidiary of OMNIA Partners.



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Graybar is a proud member of NIGP's Business Council and the Institute's Enterprise Sponsor Program. Enterprise Sponsors are leaders in their respective industries and have demonstrated a shared commitment to NIGP's values: Accountability, Ethics, Impartiality, Professionalism, Service and Transparency. The mission of the Business Council is to serve the NIGP membership and procurement profession through the sharing of resources and business expertise in support of NIGP's educational, research and advocacy mission. The **Business Council connects** the supplier's perspective with the public procurement community and is dedicated to improving the buyer/ supplier relationship.













