



## Lease Finance Services

# 20%

The average savings an OMNIA Partners member will realize on their leasing portfolio. Members will be able to achieve immediate results with lower rates & better terms and conditions.

### Best-in-Class Partner: Specialists in Lease Finance

Blue Sky develops and implements best-in-class lease strategies and programs covering a diverse range of asset classes and credit profiles. Senior management has over 100 years of collective leasing experience in both lessor and lessee roles, closing over \$2.5 Billion of diverse lease transactions.

# \$ ONE TRILLION DOLLARS

Blue Sky's GPO leverage provides real-time insight to a **one trillion dollar** leasing industry that will yield immediate and long term savings for members, no matter if your requirements are domestic, international or both.

The Lease Finance Services program provides members with services and systems to secure leasing solutions with unparalleled financial flexibility and savings! Together, OMNIA Partners and Blue Sky are committed to finding the best leasing solutions for our members.

## Blue Sky Service & Value Highlights

OMNIA Partners supplier partner, Blue Sky Capital, are experts at quickly identifying areas for continuous improvement and developing cost effective implementation, improving the financial performance of your leasing activities. Each lease program is customized to fit your challenges and strategic spend needs regardless of industry, location, or credit profile. The Lease Finance Services program will help procurement and finance stakeholders secure the most competitive leasing solutions through three core opportunities:



### Master Lease Docs

- Lowers Total Cost of Ownership
- Reduces Risk
- Increases Financial Flexibility
- Eliminates Yield Enhancement t's and c's



### Leasing System

- Manages ALL Finance Contracts
- Secure Portal Access
- Document Repository
- Automated Notifications



### Ivory Supertrump

- Lease vs Purchase Analysis
- Detailed Reporting
- FASB Lease Treatment Reports
- Amortization Schedules

## OMNIA Partners

OMNIA Partners is the largest and most experienced organization in procurement and supply chain management. Serving both the private and public sectors, OMNIA Partners unites industry-leading buying power and world-class suppliers to offer an extensive portfolio of sourcing solutions and partnerships. Through economies of scale, OMNIA Partners is able to deliver more contracts, in more verticals, with transparent, value-driven pricing.

### Re-defining Group Purchasing for the Private Sector

OMNIA Partners, Private Sector offers a comprehensive portfolio of sourcing solutions and partnerships for enterprise corporations, Fortune 1000 companies, private businesses, manufacturers and distributors. The collection of solutions we offer includes direct and raw materials, indirect materials, as well as value-added services. We cover all strategic spend categories that organizations face both inside and outside of procurement, making OMNIA Partners, Private Sector purchasing's leading resource.

For more information visit [www.omniapartners.com](http://www.omniapartners.com)