



# DO MORE WITH YOUR WORKFORCE

Acro's Government Solutions Group (AGSG), a Total Talent Management (TTM) solutions provider, is dedicated to meet the needs of the public sector, including government agencies, public works, educational institutions, not-for-profit ventures, and more.

As an Acro Group Entity, AGSG is a certified with:

- Minority-Owned Business Enterprise (MBE) by the National Minority Supplier Development Council (NMSDC) with Corporate Plus® Membership status.
- Supplier Ethical Data Exchange (SEDEX)

Industry Awards:

- Largest Staffing Firms in the US – Staffing Industry Analysts
- US and Canada Diversity-Owned Staffing Firm – Staffing Industry Analysts
- Best and Brightest Companies to Work For in Metropolitan Detroit – National Association of Business Resources (NABR)

OMNIA®  
PARTNERS



Are you seeking better **ACCESS TO TALENT, SUPPLIER MANAGEMENT, COMPLIANCE, DATA TRANSPARENCY, COST SAVINGS and more?** Plus, **no costly RFP process?**

Through its **Government Solutions Group**, Acro offers a wide range of workforce management solutions that are designed for and managed by teams of seasoned staff focused solely on serving public sector agencies.

Take advantage of the competitively bid government cooperative contract for workforce solutions that reduce administrative burdens while providing access to talent.

Acro's workforce solutions span a wide variety of services that include cooperative negotiated programs and pricing as well as access to streamlined delivery and other cost savings opportunities in:

- Managed Service Provider (MSP) of Workforce Programs
- Vendor and Order Management Software
- Full-Service Contingent Staffing
- Low Cost Pricing for Agency Referred Talent
- 1099/Independent Contractor Management
- Direct Placement and Recruitment Process Outsourcing (RPO)
- IT Software Solutions

## NO RFP PROCESS. NO RED TAPE.

Acro's workforce solutions eliminates the need for a costly RFP process by utilizing one of Acro's competitively bid, national scale, public sector cooperative contract.

## AWARD-WINNING PROGRAMS

Acro has been recognized and awarded for its service delivery:

- Largest Staffing Firms in the US, Staffing Industry Analysts
- Best and Brightest Companies
- HRO Baker's Dozen MSP
- NMSDC Corporate Plus® Member

## JOIN OTHER AGENCIES

A long list of public entities are already using the Acro Workforce Solution, including the States of Alabama, Arizona, Delaware, New Mexico, Nevada, Indiana, Iowa, Idaho, Texas, Florida, New Jersey, and Ohio; the counties of Orange, Maricopa, Fairfax, and Wayne; the cities of Glendale, Irvine, Scottsdale, Buckeye, Goodyear, and Mesa; housing authorities, community colleges, K-12 systems, and universities; and many, many more.

### DIRECTOR OF PROCUREMENT FOR A LARGE COUNTY REGIONAL AIRPORT AUTHORITY

"I just used [Acro's] services for the first time, and I was very pleased with the selection of candidates that were submitted. The markups are less than our previous competitively solicited contract, and Acro was willing to reach out to our local vendors to support the area. For us this was a real win."

## WANT TO LEARN MORE?

We're happy to talk with you. Our public sector workforce experts can help you explore the right program for you.

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## The Acro's Workforce Solution Suite Includes the Following:

### MANAGED SERVICE PROVIDER (MSP) OF WORKFORCE PROGRAMS

If too much time is being spent managing suppliers to contract compliance, invoicing accuracy, co-employment and safety risks, the **Acro Government Solutions Group** uses Acro's Advanta MSP solution. Advanta provides a single point-of-contact program manager and a robust team of tenured program professionals who manage all suppliers, streamline processes, offer consolidated invoices and supplier invoicing corrections and suppliers compliance to KPIs/SLAs. Advanta uses existing agency suppliers as well as Advanta's database of over 2,000 national, regional and local verified suppliers.

### VENDOR AND ORDER MANAGEMENT SOFTWARE (VMS)

While Acro is agnostic to VMS technology, Acro has its own, XRM System, designed to offer a lower total cost of service, yet offering customizable fields and workflows that can support each agency's unique requirements. XRM offers leverage pricing for self-managed agencies or can be managed by Acro's Advanta MSP teams. XRM allows for full data transparency and reporting.

### FULL SERVICE CONTINGENT STAFFING

Acro's Technical and Professional Staffing Group (ATPSG) offers a full-service staffing solution with 200+ recruiters sourcing temporary talent, using proven methodology and innovative technology, in all categories including IT, accounting and finance, engineering, call center, administrative, food service, light industrial, skilled labor, clinical, and more. Acro also provides high quality direct permanent placements for all categories as well.

### LOW COST PRICING FOR AGENCY REFERRED TALENT

If you have identified your own talent including interns and retirees, Acro's waives the recruiting portion of the fee, offering highly attractive pricing, while handling employee onboarding, management and employer-of-record services.

### 1099/IC MANAGEMENT

Acro reviews all job descriptions and SOW's for compliance and verifies the independent contract status to IRS worker classification requirements, thereby reducing an agency's exposure to IRS scrutiny and penalties.

### DIRECT PLACEMENT AND RECRUITMENT PROCESS OUTSOURCING (RPO)

Acro provides dedicated recruiters that can support an agency's full-time recruiting to onboarding process. The program can help in any step of the hiring process or from end-to-end talent hiring.

### IT SOFTWARE SOLUTIONS

The Acro Technology Service Group (ATSG) creates customized software for clients. Once such program used by agencies is the Acro Case Management Software (ACAMS) used for child development, clinical and even licensing.